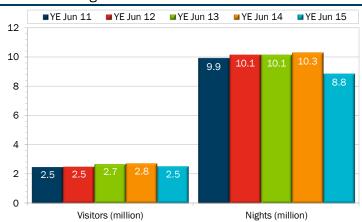


Domestic Overnight Travel (1)

Visitors and nights



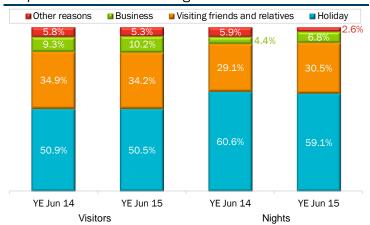
Mid North Coast sub-region received over 2.5 million domestic overnight visitors - down by 7.5% on YE Jun 14. Visitors spent over 8.8 million nights in the sub-region - down by 14.0%* on YE Jun 14.

Note: The number of domestic overnight trips to regional New South Wales increased by 3.0 percent on last year and by 9.9 percent* compared to four years ago.

Market share

The sub-region received 13.3% of visitors and 13.6% of nights in regional NSW. Compared to YE Jun 14, the share of visitors was down by 1.5% pts and the share of nights was down by 2.6% pts.

Purpose of visit to the sub-region



'Holiday' (50.5%) was the largest purpose of visit for visitors to the sub-region, followed by 'visiting friends and relatives (VFR)' (34.2%) and 'business' (10.2%). Compared to YE Jun 14, visitors who travelled for 'holiday' declined by 8.3% and 'VFR' decreased by 9.4% while 'business' grew by 0.9%.

'Holiday' (59.1%) was the largest purpose in terms of nights in the sub-region, followed by 'VFR' (30.5%) and 'business' (6.8%). Compared to YE Jun 14, nights spent for 'holiday' declined by 16.1% and 'VFR' fell by 9.8% while 'business' grew by 34.2%.

Accommodation

'Friends or relatives property' (31.4%) was the most popular accommodation used for nights in the sub-region, followed by 'caravan park or commercial camping ground' (20.8%) and 'rented house, apartment, flat or unit' (11.9%).

Origin

	Share o	f visitors	Share of nights		
Origin	YE Jun 14	YE Jun 15	YE Jun 14	YE Jun 15	
Regional NSW	47.1%	47.0%	43.0%	41.7%	
Sydney	34.4%	34.0%	37.7%	35.3%	
Total intrastate	81.5%	81.1%	80.8%	77.1%	
Queensland	11.2%	10.5%	11.2%	10.3%	
Victoria	4.2%	4.4%	4.4%	8.3%	
ACT	1.3%	2.2%	1.3%	2.7%	
Other interstate	1.8%	2.0%	2.4%	1.7%	
Total interstate	18.5%	18.9%	19.2%	22.9%	

Regional NSW (47.0%) was the largest source of visitors to the sub-region, followed by Sydney (34.0%) and Queensland (10.5%). Compared to YE Jun 14, the regional NSW source market declined by 7.7% and Sydney decreased by 8.6%. Over the same period, Queensland declined by 13.5% and Victoria decreased by 3.5% while the ACT grew by 52.5%.

Regional NSW (41.7%) was the largest source market in terms of nights in the sub-region, followed by Sydney (35.3%) and Queensland (10.3%). Compared to YE Jun 14, nights spent by visitors from regional NSW declined by 16.6% and nights from Sydney decreased by 19.4%. Over the same period, nights by Queenslanders declined by 20.9% while Victorian nights grew by 63.6%* and nights by visitors from the ACT increased by 80.6%.

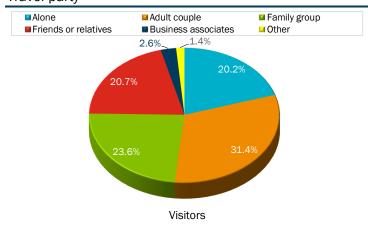
Activities

'Eat out, dine at a restaurant or cafe' (57.8%) was the most popular activity undertaken by visitors to the sub-region, followed by 'go to the beach' (45.6%) and 'visit friends and relatives' (45.4%).

Age

'15 to 29 years' (20.5%) was the largest age group of visitors to the sub-region, followed by '50 to 59 years' (18.6%) and '40 to 49 years' (17.4%).

Travel party



'Adult couple' (31.4%) was the most common travel party amongst visitors to the sub-region.

Expenditure (incl airfares and transport costs) (2)

Domestic overnight visitors spent nearly \$1.3 billion in the subregion - down by 9.6% on YE Jun 14. On average, they spent \$146 per night - up by 5.1% on YE Jun 14.

(2) Estimated using data from TRA's modelled domestic overnight visitor expenditure in Australia's regions, YE Jun 15.

Mid North Coast sub-region covers Great Lakes to Coffs Harbour including Forster, Taree, Wingham, Port Macquarie, South West Rocks, Macksville and Bellingen.

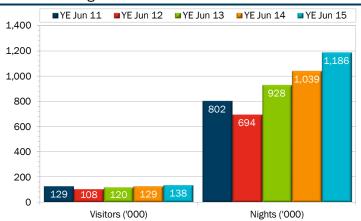
Travel to Mid North Coast sub-region

Year ended June 2015

YE on YE Share of Rank in Reg NSW Reg NSW YE Jun 15 YE Jun 14 growth Total visitors (million) 5.0 5.1 -3.0% 9.2% 11.3 10.0 Total nights (million) 11.4% 13.0% Total expenditure (billion) \$1.6 \$1.7 -6.3% 11.3% 5

International Overnight Travel (3)

Visitors and nights



Mid North Coast sub-region received 138,400 international overnight visitors - up by 7.2% on YE Jun 14. Visitors spent 1.2 million nights in the sub-region - up by 14.2% on YE Jun 14.

Note: The number of overnight trips to regional New South Wales by international visitors increased by 9.6 percent* on last year and by 9.9 percent* compared to four years ago.

Market share

The sub-region received 20.5% of visitors and 9.6% of nights in regional NSW. Compared to YE Jun 14, the share of visitors was down by 0.5% pts and the share of nights was up by 1.2% pts.

Purpose of visit to the sub-region

'Holiday' (82.2%) was the largest purpose of visit for visitors to the sub-region, followed by 'visiting friends and relatives (VFR)' (13.6%) and 'business' (2.5%). Compared to YE Jun 14, visitors who travelled for 'holiday' grew by 9.4% while 'VFR' declined by 11.4% and 'business' decreased by 9.5%.

Origin - share of visitors to the sub-region

Share of international visitors to Mid North Coast sub-region								
Rank	Individual market	YE Jun 14	YE Jun 15	Origin region	YE Jun 14	YE Jun 15		
1	United Kingdom	21.9%	20.9%	Europe	60.8%	58.4%		
	Germany	12.7%	10.6%	North America	15.3%	15.4%		
3	USA	9.7%	8.9%	Asia	8.9%	13.0%		
4	New Zealand	10.4%	8.4%	New Zealand & Oceania	11.3%	9.2%		
5	Canada	5.6%	6.4%	Other Countries	3.6%	4.0%		

The UK (20.9%) was the sub- region's largest individual source market of visitors, followed by Germany (10.6%).

Accommodation

'Friends or relatives property' (33.4%) was the most popular form of accommodation used for nights in the sub-region, followed by 'rented house, apartment, flat or unit' (21.7%).

Age

'15 to 29 years' (45.9%) was the largest age group of visitors to the sub-region, followed by '50 to 59 years' (15.2%) and '30 to 39 years' (13.4%).

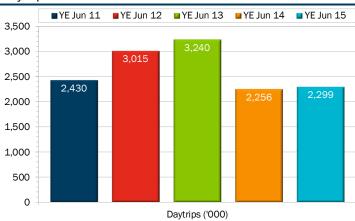
Expenditure (incl pre-paid package expenditure) (4)

International overnight visitors spent \$69 million in the sub-region - up by 24.8% on YE Jun 14. On average, they spent \$58 per night – up by 9.3% on YE Jun 14.

(4) Estimated using data from TRA's modelled international overnight visitor expenditure in Australia's regions, YE Jun 15.

Domestic Daytrip Travel (5)

Daytrips



Mid North Coast sub-region received almost 2.3 million domestic daytrip visitors - up by 1.9% on YE Jun 14.

Note: The number of domestic daytrips to regional New South Wales increased by 7.0 percent* on last year and by 7.2 percent* compared to four years ago.

Market share

The sub-region received 6.7% of daytrips to regional NSW. Compared to YE Jun 14, the share was down by 0.3% pts.

Main purpose of trip

'Holiday' (45.9%) was the largest purpose of trip for visitors to the sub-region, followed by 'visiting friends and relatives (VFR)' (18.9%) and 'medical reasons' (12.9%).

Compared to YE Jun 14, visitors who travelled for 'holiday' declined by 6.0% and 'VFR' decreased by 20.5% while 'medical reasons' grew by 49.8%*.

Activities

'Eat out, dine at a restaurant or cafe' (45.6%) was the most popular activity undertaken by visitors to the sub-region, followed by 'go shopping for pleasure' (29.6%) and 'visit friends and relatives' (26.1%).

Expenditure (6)

Domestic daytrip visitors spent \$261 million in the sub-region - up by 5.4% on YE Jun 14. On average, they spent \$114 per trip - up by 3.5% on YE Jun 14.

(6) Estimated using data from TRA's modelled domestic day visitor expenditure in Australia's regions, YE Jun 15.

Notes and further information

Due to changes to the National Visitor Survey (NVS) methodology, care should be taken when comparing year ending June 2015 survey results with those from previous years. These changes represent a break in the time series.

For more information on the NVS methodology changes please see www.tra.gov.au/News&Media/Factsheets-2014_updates_to_the_IVS/NVS.

Please see <u>www.destinationnsw.com.au</u> for profiles on travel to the other regions in NSW and information on international and domestic travel to the State.

Please note: The information in this report is sourced from sample surveys, hence the results are subject to sampling variability.

(3) Source: International Visitor Survey (IVS), YE Jun 15, TRA