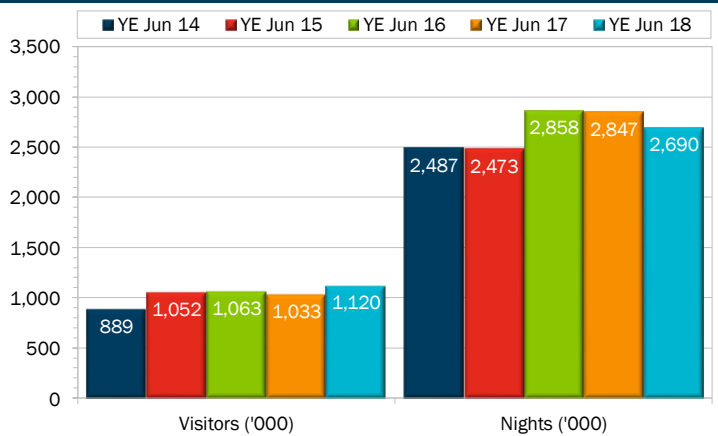


Domestic Overnight Travel¹

Visitors and nights



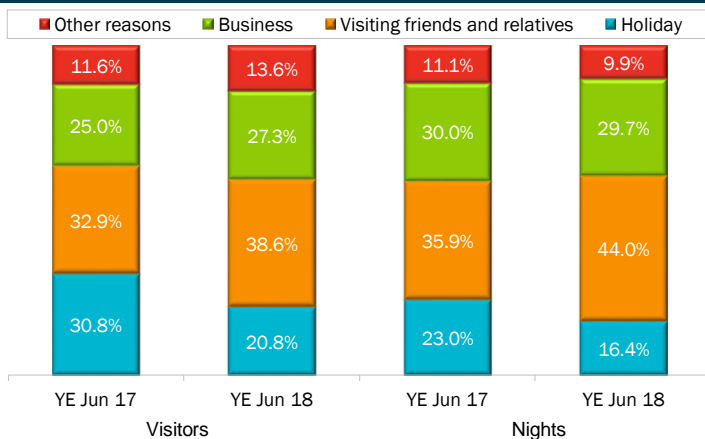
Riverina received over 1.1 million domestic overnight visitors - up by 8.4% on YE Jun 17. Visitors spent nearly 2.7 million nights in the region - down by 5.5% on YE Jun 17.

Note: The number of domestic overnight trips to regional New South Wales increased by 9.4 percent* on last year and by 26.4 percent* compared to four years ago.

Market share

The region received 4.8% of visitors and 3.6% of nights in regional NSW. Compared to YE Jun 17, the share of visitors was unchanged and the share of nights was down by 0.5% pts.

Purpose of visit to Riverina



'Visiting friends and relatives (VFR)' (38.6%) was the largest purpose of visit for visitors to the region, followed by 'business' (27.3%) and 'holiday' (20.8%). Compared to YE Jun 17, visitors who travelled for 'VFR' grew by 27.3%* and 'business' increased by 18.3% while 'holiday' declined by 26.8%*.

'VFR' (44.0%) was the largest purpose in terms of nights in the region, followed by 'business' (29.7%) and 'holiday' (16.4%). Compared to YE Jun 17, nights spent for 'VFR' grew by 16.0% while 'business' declined by 6.5% and 'holiday' fell by 32.6%.

Accommodation in Riverina

'Friends or relatives property' (43.1%) was the most popular accommodation used for nights in the region. 'Standard hotel or motor inn, below 4 star' (26.9%) was the 2nd most popular accommodation used, followed by 'caravan park or commercial camping ground' (8.5%).

Riverina includes Griffith, Gundagai, Hay, Leeton, Temora and Wagga Wagga.

* The percentage change is statistically significant.

Origin

Origin	Share of visitors		Share of nights	
	YE Jun 17	YE Jun 18	YE Jun 17	YE Jun 18
Regional NSW	44.2%	40.3%	44.1%	35.9%
Sydney	17.1%	19.4%	14.7%	18.8%
Total intrastate	61.3%	59.8%	58.8%	54.7%
Victoria	23.3%	20.8%	27.0%	20.3%
Queensland	5.2%	7.3%	5.8%	7.3%
ACT	4.6%	4.9%	4.5%	4.5%
Other interstate	5.6%	7.1%	3.8%	13.2%
Total interstate	38.7%	40.2%	41.2%	45.3%

Regional NSW (40.3%) was the largest source of visitors to the region, followed by Victoria (20.8%) and Sydney (19.4%). Compared to YE Jun 17, the regional NSW source market declined by 1.1% while Sydney grew by 23.3%. Over the same period, Victoria declined by 3.1% while Queensland grew by 51.5%* and the ACT increased by 16.6%.

Regional NSW (35.9%) was the largest source market in terms of nights in the region, followed by Victoria (20.3%) and Sydney (18.8%). Compared to YE Jun 17, nights spent by visitors from regional NSW declined by 23.1% while nights from Sydney grew by 20.6%. Over the same period, nights by Victorians declined by 29.2% while Queensland nights grew by 19.3% and nights by visitors from the ACT decreased by 5.4%.

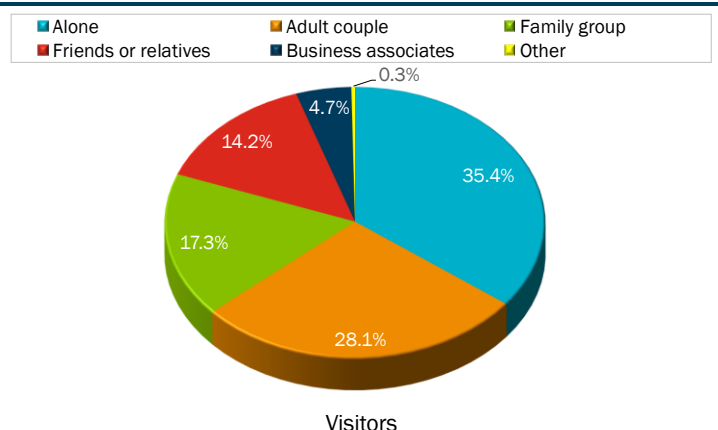
Top activities in Riverina

'Eat out, dine at a restaurant or cafe' (48.4%) was the most popular activity undertaken by visitors to the region, followed by 'visit friends and relatives' (43.6%) and 'pubs, clubs, discos etc' (21.0%).

Age groups

'15 to 29 years' (20.4%) was the largest age group of visitors to the region, followed by '60 to 69 years' (19.0%) and '40 to 49 years' (17.5%).

Travel party



'Alone' (35.4%) was the most common travel party amongst visitors to the region, followed by 'adult couple' (28.1%) and 'family group' (17.3%).

Expenditure (incl airfares and transport costs)³

Domestic overnight visitors spent \$420 million in the region - up by 14.3% on YE Jun 17. On average, they spent \$156 per night - up by 21.0% on YE Jun 17.

(3) Source: TRA's expenditure allocation method applied to NVS data, YE Jun 18.

Travel to Riverina

Year ended June 2018

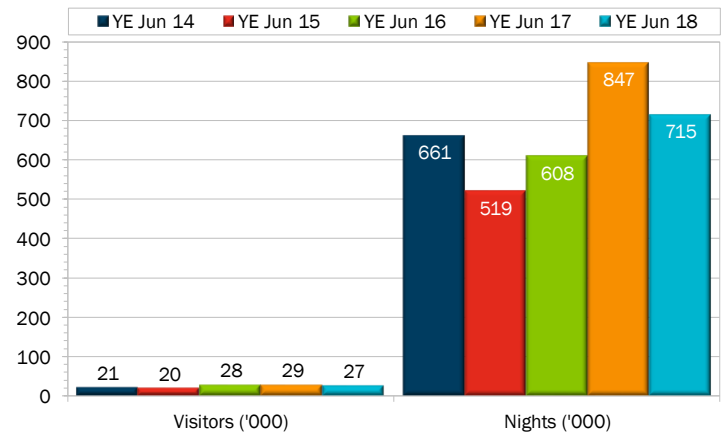
For the period of July 2017 to June 2018

Sources: (1) NVS YE & (2) IVS, YE Jun 18, TRA - unless otherwise specified.

Preliminary	YE Jun 18	YE on YE growth	Share of region			Share of regional NSW	Rank in regional NSW
			international overnight	domestic overnight	domestic daytrips		
Total visitors (million)	2.7	7.3%	1.0%	40.8%	58.2%	4.4%	9
Total nights (million)	3.4	-7.8%	21.0%	79.0%	0.0%	3.8%	9
Total spend (million)	\$669	1.2%	4.3%	62.8%	32.9%	3.9%	11

International Overnight Travel² - preliminary

Visitors and nights



Riverina received 27,100 international overnight visitors - down by 5.3% on YE Jun 17. Visitors spent 714,700 nights in the region - down by 15.6% on YE Jun 17.

Note: The number of overnight trips to regional New South Wales by international visitors increased by 6.2 percent* on last year and by 40.4 percent* compared to four years ago.

Market share

The region received 3.1% of visitors and 5.0% of nights in regional NSW. Compared to YE Jun 17, the share of visitors was down by 0.4% pts and the share of nights was down by 0.7% pts.

Origin - share of visitors to Riverina

Rank	Individual market	Share of international visitors to Riverina		Origin region	YE Jun 18	
		YE Jun 17	YE Jun 18		YE Jun 17	YE Jun 18
1	New Zealand	21.1%	16.7%	Europe	37.5%	37.4%
2	United Kingdom	12.7%	12.6%	North America	9.5%	10.5%
3	np	np	np	Asia	24.1%	24.3%
4	np	np	np	New Zealand & Oceania	23.9%	17.7%
5	np	np	np	Other Countries	np	10.1%

New Zealand (16.7%) was the region's largest individual source market of visitors, followed by the United Kingdom (12.6%).

Accommodation in Riverina

'Friends or relatives property' (36.9%) was the most popular form of accommodation used for nights in the region, followed by 'backpacker or hostel' (25.7%).

Age groups

'15 to 29 years' (37.0%) was the largest age group of visitors to the region, followed by '60 to 69 years' (21.6%) and '50 to 59 years' (11.9%).

Expenditure (incl 30% prepaid package expenditure)⁴

International overnight visitors spent \$29 million in the region - down by 30.8% on YE Jun 17. On average, they spent \$41 per night - down by 18.0% on YE Jun 17.

(4) Source: TRA's expenditure allocation method applied to IVS data, YE Jun 18.

Preliminary IVS results

Due to quality issues with the incoming passenger data, IVS results for the YE Jun 18 are preliminary and do not include any data relating to purpose of visit. There are no issues with the survey collection.

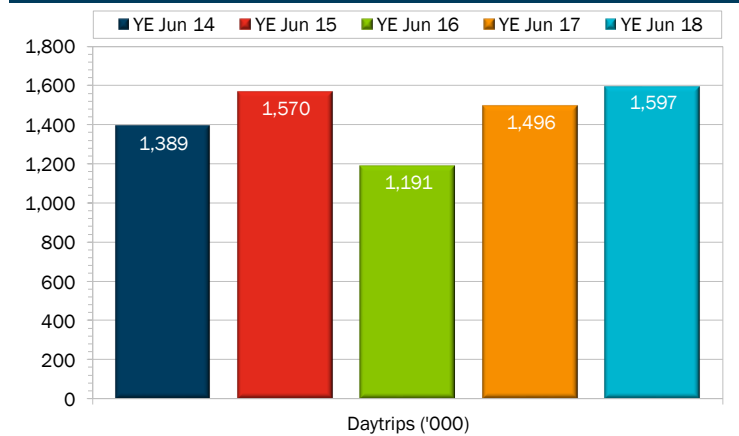
Please note: Due to quality issues with the incoming passenger data, IVS and total travel results for the YE Jun 18 are preliminary.

* The percentage change is statistically significant.

np = Not published due to insufficient sample.

Domestic Daytrip Travel⁴

Daytrips



Riverina received almost 1.6 million domestic daytrip visitors - up by 6.7% on YE Jun 17.

Note: The number of domestic daytrips to regional New South Wales increased by 4.0 percent* on last year and by 18.2 percent* compared to four years ago.

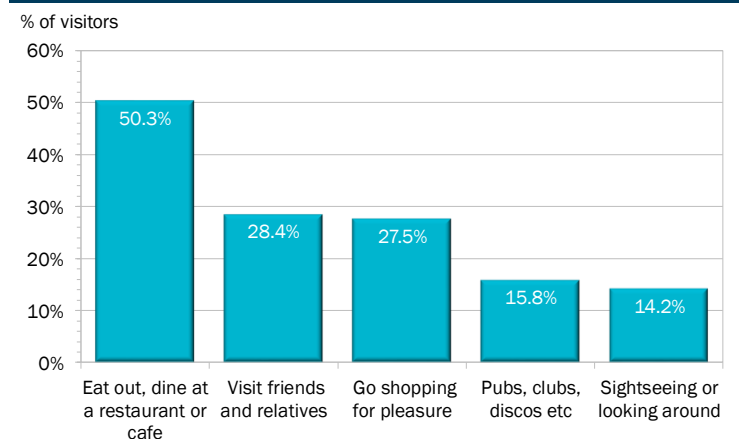
Market share

The region received 4.1% of daytrips to regional NSW. Compared to YE Jun 17, the share was up by 0.1% pt.

Main purpose of trip

'Holiday' (41.3%) was the largest purpose of trip for visitors to the region, followed by 'visiting friends and relatives (VFR)' (26.0%) and 'medical reasons' (13.5%). Compared to YE Jun 17, visitors who travelled for 'holiday' grew by 16.9% and 'VFR' increased by 27.0% while 'medical reasons' grew by 20.3%.

Top activities in Riverina



'Eat out, dine at a restaurant or cafe' (50.3%) was the most popular activity undertaken by visitors to the region.

Expenditure³

Domestic daytrip visitors spent \$220 million in the region - down by 12.5% on YE Jun 17. On average, they spent \$138 per trip - down by 18.0% on YE Jun 17.

(3) Source: TRA's expenditure allocation method applied to NVS data, YE Jun 18.

Further information

Please see www.destinationnsw.com.au for profiles on travel to the other regions in NSW and information on international and domestic travel to the State.